

Axis Bank

BUY

Known stress at play

AXSB's 2Q surprised as overall stress dipped, asset quality improved (despite higher slippages) and NIMs improved sequentially. While operating performance was in-line, the DTA mark-down of Rs 21.4bn resulted in a net Loss. Maintain BUY with a TP of Rs 958 (2.75 x Sept-21E ABV of Rs 339 + Rs 27 for subs).

HIGHLIGHTS OF THE QUARTER

- **Corporate Stress:** Higher slippages hurt (3.91% ann. vs. 3.87% QoQ) at ~Rs 50bn, incl. ~Rs 29bn (+35%) of corporate slippages. Hearteningly, 97% of these emanated from 'known' source (BB and below). While net retail slippages were ~44% lower QoQ, SME slippages grew ~13%. We have increased slippage assumptions to 2.5% over FY20-22E (from 2.3%).
- Standard Stress Dips: Fund-based exposure to BB and below rated corporates fell ~16% QoQ to ~Rs 63bn (1.2% of loans). The influx into this book more than halved QoQ to ~Rs 10bn. Incl. NFB (Rs 22bn) and Investments (Rs 18bn) to corporates rated BB and below, cumulative exposure fell ~17% QoQ to ~Rs 103bn (2% of loans). While management did not disclose exposure to the 'eight stressed groups'

- identified in 1Q, commentary suggested a significant decline (by way of upgrades/slippages). Flux here remains a key monitorable.
- Retail Driven Growth Continues: Advances grew ~14/5%, led by ~19% growth in domestic loans, while overseas loans grew ~6% QoQ (-25% YoY). Retail (+23/6%, 52% of loans) grew the fastest, with unsecured products growing faster PL (+35/6%), CC (+54/6%). SME growth was consciously constrained at ~2% YoY (flat QoQ). Our 17% book growth est. over FY20-22E is conservative.

STANCE

Our constructive stance on AXSB draws from the leadership change, (resultant) better underwriting, a healthy B/S (CRAR at 18.5% and PCR at 61% + contingent provisions at ~9% of GNPAs) and the worst of asset quality long behind the bank. We see a steady upward climb in delivered RoAAs, driven by falling credit costs as well as oplev under capable leadership. Our conservative growth (17% CAGR) and LLP (160bps) assumptions hold significant upside risk. Maintain BUY. Our SOTP of Rs 958 assigns 2.75x Sept-21E ABV of Rs 339 + subs value of Rs27.

| INDUSTRY | NDUSTRY IMP (as on 22 Oct 2019 | | | | | | | | |
|---------------------|-----------------------------------|-------|---------|--|--|--|--|--|--|
| CMP (as on 22 | Oct 2019 |) | Rs 713 | | | | | | |
| Target Price | | | Rs 958 | | | | | | |
| Nifty | | | 11,588 | | | | | | |
| Sensex | | | 38,964 | | | | | | |
| KEY STOCK DATA | Ī | | | | | | | | |
| Bloomberg | | | AXSB IN | | | | | | |
| No. of Shares (mr | Io. of Shares (mn) | | | | | | | | |
| MCap (Rs bn) / (\$ | //Cap (Rs bn) / (\$ mn) | | | | | | | | |
| 6m avg traded va | im avg traded value (Rs m | | | | | | | | |
| STOCK PERFORM | ANCE (% | 5) | | | | | | | |
| 52 Week high / lo | ow | Rs 8 | 328/534 | | | | | | |
| | 3M | 6M | 12M | | | | | | |
| Absolute (%) | (2.0) | (5.7) | 26.8 | | | | | | |
| Relative (%) | (3.7) | (5.2) | 13.3 | | | | | | |
| SHAREHOLDING | PATTERN | I (%) | | | | | | | |
| | Ju | n-19 | Sep-19 | | | | | | |
| Promoters | | 18.1 | 16.6 | | | | | | |
| FIs & Local MFs | | 19.8 | 20.7 | | | | | | |
| FPIs | Pls | | | | | | | | |
| Public & Others | | 13.9 | 14.5 | | | | | | |

Nil

Nil

FINANCIAL SUMMARY

| (Rs mn) | 2QFY20 | 2QFY19 | YoY (%) | 1QFY20 | QoQ (%) | FY19 | FY20E | FY21E | FY22E |
|---------------------|---------|--------|---------|--------|---------|---------|---------|---------|---------|
| Net Interest Income | 61,018 | 52,321 | 16.6% | 58,437 | 4.4% | 217,082 | 254,145 | 293,240 | 333,699 |
| PPOP | 59,516 | 40,940 | 45.4% | 58,928 | 1.0% | 190,051 | 236,548 | 268,053 | 298,426 |
| PAT | (1,121) | 7,896 | NA | 13,701 | NA | 46,766 | 57,618 | 126,535 | 155,560 |
| EPS (Rs) | (0.4) | 3.1 | NA | 5.2 | NA | 18.2 | 20.4 | 44.9 | 55.2 |
| ROAE (%) | | | | | | 7.2 | 7.5 | 13.7 | 14.8 |
| ROAA (%) | | | | | | 0.63 | 0.68 | 1.31 | 1.41 |
| Adj. BVPS (Rs) | | | | | | 215 | 272 | 314 | 363 |
| P/ABV (x) | | | | | | 3.17 | 2.52 | 2.18 | 1.88 |
| P/E (x) | | | | | | 37.6 | 33.4 | 15.2 | 12.4 |

Source: Bank, HDFC sec Inst Research

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Source: BSE

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- NIMs Inch Up: Margins expanded QoQ to 3.5% (+11bps) with an ~8bps dip in CoF and a ~10bps rise in yields. A fall in borrowings and reduction in CoD resulted in the fall in CoF. While the fund raise will have a positive rub-off on margins, the linking of new floating rate retail and MSME loans to external benchmarks may have a dampening effect . We continue to build NIMs of 3.4% over FY20-22E.
- Strong TD Growth: Deposit growth remained healthy at ~22/8%, with sustained growth in TDs (+37/8%). Retail TD growth (+~39/7%) remained robust (strong liability franchise at play). However, CASA growth (+5/7%) with SA growth of ~8/6% disappointed. Average SA growth was better at ~10%. With retail deposits forming ~80%, we like AXSB's granular deposit franchise.
- Treasury Drives Other Income: Elevated treasury gains (YoY) boosted other income. On an annual basis core fee growth was muted (flat QoQ) with a sharp fall in DCM fees (-82% QoQ) and muted transaction banking and retail fee growth. However, retail card fees grew ~21% YoY. SME and Corporate loan fees grew sharply QoQ.
- Provisions Dip: With a ~7% drop YoY in LLPs to ~Rs 27bn, overall provisions dipped ~8% to ~Rs 35bn. AXSB continued to provide ~Rs 5.4bn towards non-banking assets acquired in 4QFY19. Std asset provisions were ~Rs 2.72bn. We conservatively build LLPs of ~160bps over FY20-22E, in spite of coverage at ~61% and contingent provisions at ~9% of GNPAs. This may provide an upside risk to our estimates.

SOTP

| | | | |
|---|-------|-----------|------------------------------|
| | Rs bn | Per Share | Rationale |
| Axis Bank – Standalone | 2,624 | 931 | 2.75x Sept-21E ABV of Rs 339 |
| Axis Finance (NBFC) | 49 | 17 | 2.5xFY21E BV |
| Axis AMC* (Asset Management) | 21 | 8 | 20x FY21E PAT |
| Axis Capital (IB and Institutional Equity) | 13 | 5 | 15x FY21E PAT |
| Axis Securities (Retail Broking and Cross Sell) | 10 | 4 | 12x FY21E PAT |
| Total Value of Subsidiaries | 94 | 33 | |
| Less: 20% Holding Discount | 19 | 6.6 | |
| Total SOTP Value | 2,699 | 957.6 | |
| Current Value | 2,009 | 712.8 | |
| Upside (%) | 34% | 34% | |

Source: HDFC sec Inst Research; * AXSB holds 74.99% stake



INSTITUTIONAL RESEARCH

Five Quarters At A Glance

| (Rs mn) | 2QFY19 | 3QFY19 | 4QFY19 | 1QFY20 | 2QFY20 | YoY Growth | QoQ Growth / |
|-------------------------------------|--------|--------|--------|--------|---------|------------|--------------|
| Net Interest Income | 52,321 | 56,037 | 57,056 | 58,437 | 61,018 | 16.6% | 4.4% |
| Non-interest Income | 26,784 | 40,007 | 35,263 | 38,688 | 38,958 | 45.5% | 0.7% |
| Treasury Income | 1,360 | 3,790 | 3,540 | 8,320 | 8,090 | 494.9% | -2.8% |
| Operating Income | 79,105 | 96,044 | 92,319 | 97,124 | 99,976 | 26.4% | 2.9% |
| Operating Expenses | 38,165 | 40,797 | 42,175 | 38,197 | 40,460 | 6.0% | 5.9% |
| Pre Provision Profits | 40,940 | 55,247 | 50,144 | 58,928 | 59,516 | 45.4% | 1.0% |
| Provisions And Contingencies | 29,274 | 30,545 | 27,114 | 38,146 | 35,184 | 20.2% | -7.8% |
| NPA Provisions | 26,860 | 33,520 | 11,150 | 28,860 | 27,010 | 0.6% | -6.4% |
| PBT | 11,666 | 24,701 | 23,030 | 20,782 | 24,332 | 108.6% | 17.1% |
| Provision For Tax | 3,770 | 7,893 | 7,979 | 7,081 | 25,453 | 575.1% | 259.5% |
| PAT | 7,896 | 16,809 | 15,051 | 13,701 | (1,121) | -114.2% | -108.2% |
| Balance Sheet Items/Ratios | | | | | | | |
| Deposits (Rs bn) | 4,797 | 5,141 | 5,485 | 5,407 | 5,840 | 21.7%) | 8.0% |
| CASA Deposits (%) | 47.71 | 45.82 | 44.38 | 41.33 | 41.11 | -661 bps | -22 bps |
| Advances (Rs bn) | 4,561 | 4,751 | 4,948 | 4,973 | 5,216 | 14.4% | 4.9% |
| CD Ratio (%) | 95.1 | 92.4 | 90.2 | 92.0 | 89.3 | -577 bps | -265 bps |
| CAR (%) | 16.5 | 15.8 | 15.8 | 16.1 | 18.5 | 200 bps | 239 bps |
| Tier I (%) | 13.0 | 12.5 | 12.5 | 12.9 | 15.3 | 221 bps | 235 bps |
| Profitability | | | | | | | |
| Yield On Advances (%) | 8.88 | 9.13 | 9.18 | 9.24 | 9.36 | 49 bps | 12 bps |
| Cost Of Funds (%) | 5.34 | 5.44 | 5.69 | 5.70 | 5.62 | 28 bps | -8 bps |
| NIM (%) | 3.36 | 3.47 | 3.44 | 3.40 | 3.51 | 15 bps | 11 bps |
| Domestic NIM | 3.59 | 3.66 | 3.61 | 3.56 | 3.63 | 4 bps | 7 bps |
| Cost-Income Ratio (%) | 48.2 | 42.5 | 45.7 | 39.3 | 40.5 | -778 bps | 114 bps |
| Tax Rate (%) | 32.3 | 32.0 | 34.6 | 34.1 | 104.6 | 7229 bps | 7053 bps |
| Asset Quality | | | | | | | |
| Gross NPA (Rs bn) | 309.4 | 308.5 | 297.9 | 294.0 | 290.7 | -6.0% | -1.1% |
| Net NPA (Rs bn) | 127.2 | 122.3 | 112.8 | 110.4 | 111.4 | -12.4% | 0.9% |
| Gross NPAs (%) | 5.96 | 5.75 | 5.26 | 5.25 | 5.03 | -93 bps | -22 bps |
| Net NPAs (%) | 2.54 | 2.36 | 2.06 | 2.04 | 1.99 | -55 bps | -5 bps |
| Delinquency Ratio (Ann, %) | 2.48 | 3.22 | 2.48 | 3.87 | 3.91 | 144 bps | 4 bps |
| Coverage Ratio (%) | 58.9 | 60.4 | 62.1 | 62.5 | 61.7 | 279 bps | -78 bps |

Change in Estimates

| De man | | FY20E | | FY21E | | | | | | |
|----------------|---------|---------|--------|---------|---------|--------|--|--|--|--|
| Rs mn | Old | New | Change | Old | New | Change | | | | |
| NII | 255,079 | 254,145 | -0.4% | 295,598 | 293,240 | -0.8% | | | | |
| PPOP | 232,998 | 236,548 | 1.5% | 264,716 | 268,053 | 1.3% | | | | |
| PAT | 81,836 | 57,618 | -29.6% | 131,145 | 126,535 | -3.5% | | | | |
| Adj. BVPS (Rs) | 278.3 | 271.6 | -2.4% | 321.9 | 313.8 | -2.5% | | | | |

Led by 11bps NIMs improvement and 5% loan growth

Fees grew ~12% YoY, w/w retail fees (~64% of fees) grew ~15% YoY and corp fees grew ~13/20%

LLPs at 2.1x% vs. 2.3% QoQ

DTA mark-down of Rs 21.4bn

Led by ~37/8% growth in TDs w/w Retail TDs grew ~39/7%.

Domestic advances grew ~19/5% w/w retail advances (~52.4% of loans) grew ~23/6%

AXSB raised Rs 125bn in 2Q

Will be boosted by the recent fund raise

Curtailed by higher W/Os of Rs 31bn even as slippages were higher at ~Rs 50bn

Does not include ~Rs 26bn of contingent provisions

~25% YoY de-growth in the overseas book, curtailed overall loan growth as domestic loans grew ~19%

The retail book grew ~23/6% YoY/QoQ to form ~52.4% of total advances

SME loans were flat QoQ

Corporate loans grew ~5% QoQ and now form ~36% of the book

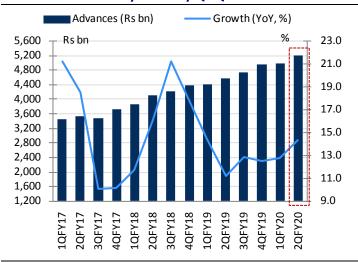
The domestic corporate book grew ~19% YoY

Within retail loans, robust growth was witnessed in cards (+54/6%), PL (+34/6%) and Auto loans (+34/6%)

The shift towards higher yielding assets both overall and in the retail book is evident

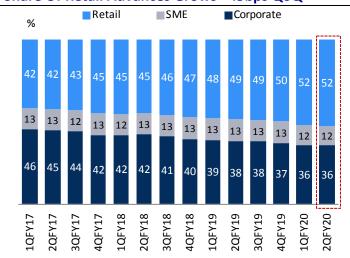
CA jumped 11% QoQ after a dip of ~20% in 1Q

Advances Grew 14/5% YoY/QoQ



Source: Bank, HDFC sec Inst Research

Share Of Retail Advances Grows ~45bps QoQ



Source: Bank, HDFC sec Inst Research

Retail Loan Mix: Rising Proportion Of High Yielding Loans

| | | | • | | | | | | | | | | | |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| (%) | 1QFY17 | 2QFY17 | 3QFY17 | 4QFY17 | 1QFY18 | 2QFY18 | 3QFY18 | 4QFY18 | 1QFY19 | 2QFY19 | 3QFY19 | 4QFY19 | 1QFY20 | 2QFY20 |
| Housing | 46 | 45 | 47 | 44 | 44 | 43 | 42 | 40 | 40 | 39 | 39 | 38 | 38 | 37 |
| PL & CC | 11 | 12 | 12 | 12 | 13 | 13 | 14 | 14 | 14 | 15 | 16 | 17 | 17 | 17 |
| Auto | 9 | 9 | 10 | 10 | 10 | 10 | 10 | 11 | 11 | 11 | 11 | 11 | 12 | 12 |
| Non - Schematic | 10 | 10 | 8 | 10 | 10 | 10 | 12 | 12 | 13 | 13 | 12 | 11 | 12 | 12 |
| Retail Agri | 16 | 15 | 14 | 16 | 15 | 15 | 14 | 15 | 14 | 13 | 14 | 14 | 13 | 13 |
| LAP | 8 | 9 | 9 | 8 | 8 | 9 | 8 | 8 | 8 | 9 | 8 | 9 | 8 | 9 |

Source: Bank, HDFC sec Inst Research

Deposit Mix: CASA Ratio Stable QoQ At 41.1%

| (%) | 1QFY17 | 2QFY17 | 3QFY17 | 4QFY17 | 1QFY18 | 2QFY18 | 3QFY18 | 4QFY18 | 1QFY19 | 2QFY19 | 3QFY19 | 4QFY19 | 1QFY20 | 2QFY20 |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| CA | 15.4 | 16.3 | 15.7 | 21.0 | 18.2 | 19.2 | 17.2 | 21.1 | 15.3 | 16.7 | 16.4 | 16.3 | 13.2 | 13.6 |
| SA | 28.0 | 28.4 | 31.8 | 30.4 | 31.0 | 31.3 | 32.1 | 32.7 | 31.6 | 31.0 | 29.4 | 28.1 | 28.2 | 27.6 |
| Retail TD | 36.4 | 35.8 | 33.8 | 29.9 | 33.7 | 32.3 | 34.4 | 30.4 | 33.8 | 34.0 | 34.0 | 36.3 | 39.0 | 38.8 |
| Others | 20.1 | 19.5 | 18.6 | 18.7 | 17.1 | 17.3 | 16.3 | 15.9 | 19.3 | 18.3 | 20.2 | 19.4 | 19.7 | 20.1 |

Source: Bank, HDFC sec Inst Research



NIMs inched up 11bps, led by a dip in CoF and rise in yields (despite a fall in the CD ratio and elevated slippages)

While the shift to EB-linked loans will impact yields, moderating slippages, the recent capital raise and dip in CoF will cushion NIMs. We estimate NIMs of ~3.4% over FY20-22E.

Other income grew ~46% YoY to ~Rs 40bn led by a sharp rise in treasury gains (Rs 8.1bn) but remained flat QoQ

Margin Profile: YoY And QoQ Improvement

| % | 1QFY17 | 2QFY17 | 3QFY17 | 4QFY17 | 1QFY18 | 2QFY18 | 3QFY18 | 4QFY18 | 1QFY19 | 2QFY19 | 3QFY19 | 4QFY19 | 1QFY20 | 2QFY20 |
|-------------|--------|--------|--------|--------|--------|--------|---------------|--------|--------|--------|--------|--------|--------|--------|
| NIM | 3.79 | 3.64 | 3.43 | 3.83 | 3.63 | 3.45 | 3.38 | 3.33 | 3.46 | 3.36 | 3.47 | 3.44 | 3.40 | 3.51 |
| CoF | 5.81 | 5.68 | 5.51 | 5.42 | 5.24 | 5.18 | 5.08 | 5.11 | 5.23 | 5.34 | 5.44 | 5.69 | 5.70 | 5.62 |
| YoF | 8.95 | 8.80 | 8.46 | 8.22 | 7.96 | 7.84 | 7.96 | 7.66 | 8.03 | 8.20 | 8.36 | 8.29 | 8.43 | 8.51 |
| CD Ratio | 96.4 | 92.9 | 93.6 | 90.0 | 97.9 | 98.5 | 102.9 | 96.9 | 98.7 | 95.1 | 92.4 | 90.2 | 92.0 | 89.3 |

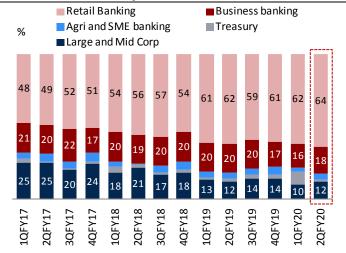
Source: Bank, HDFC sec Inst Research

Non-Interest Income: Retail Fees Grow ~15/3%

| Rs bn | 1QFY17 | 2QFY17 | 3QFY17 | 4QFY17 | 1QFY18 | 2QFY18 | 3QFY18 | 4QFY18 | 1QFY19 | 2QFY19 | 3QFY19 | 4QFY19 | 1QFY20 | 2QFY20 |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Fee | 17.2 | 19.4 | 18.0 | 24.2 | 20.0 | 21.7 | 22.5 | 24.5 | 21.2 | 23.8 | 26.2 | 30.2 | 26.6 | 26.5 |
| % Loan (ann.) | 2.01 | 2.22 | 2.06 | 2.69 | 2.11 | 2.18 | 2.16 | 2.28 | 1.92 | 2.12 | 2.25 | 2.49 | 2.15 | 2.08 |
| Trading | 9.1 | 5.4 | 15.3 | 4.3 | 8.2 | 3.8 | 2.0 | 2.2 | 1.0 | 1.4 | 3.8 | 3.5 | 8.3 | 8.1 |
| Others | 1.1 | 0.7 | 0.7 | 1.6 | 1.7 | 0.4 | 1.5 | 1.2 | 7.0 | 1.7 | 10.1 | 1.5 | 3.7 | 4.4 |
| Total | 27.4 | 25.4 | 34.0 | 30.1 | 30.0 | 25.9 | 25.9 | 27.9 | 29.2 | 26.8 | 40.0 | 35.3 | 38.7 | 39.0 |
| Chg (%) | 19.1 | 24.4 | 45.4 | 11.8 | 9.6 | 1.8 | (23.7) | (7.5) | (2.5) | 3.6 | 54.3 | 26.5 | 32.3 | 45.5 |

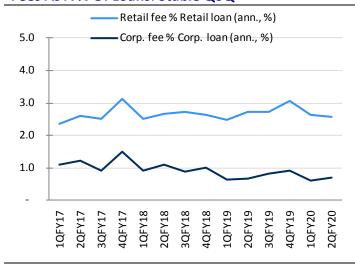
Source: Bank, HDFC sec Inst Research

Fee Income Break-up: Retail Dominates



Source: Bank, HDFC sec Inst Research

Fees As A % Of Loans: Stable QoQ



Source: Bank, HDFC sec Inst Research



Slippages increased to ~Rs 50bn (+4% QoQ) i.e. 3.91% ann.

97% of corporate slippages were from the BB and below rated book (vs. 79% QoQ)

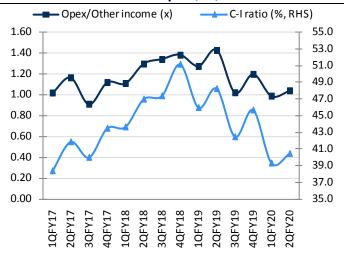
Gross retail and SME slippages were Rs 13.6bn (net Rs 4.96bn) and Rs 7.7bn (Net Rs 4.68bn) respectively

O/s non-fund exposure to BB and below rated corporates was ~Rs 22bn and o/s investment exposure to this segment was ~ Rs 17.5bn

Exposure to the 8 stressed entities/ groups alluded to in 1QFY20 has reduced significantly as majority of it is part of the BB and below book (incl. in investments)

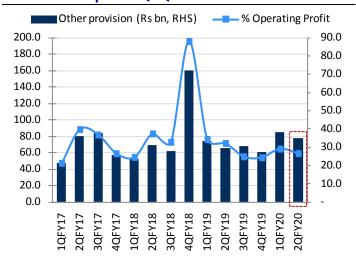
Additions to the BB and below rated portfolio were Rs 10bn vs. Rs 22bn QoQ

C-I Ratio Increased ~110bps QoQ



Source: Bank, HDFC sec Inst Research

Provisions Dip ~8% QoQ



Source: Bank, HDFC sec Inst Research

Provision Break-up: NPA Provisions Dip 7% QoQ

| Rs bn | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q |
|--------|-------|-------|-------|------|------|-------|-------|-------|------|-------------|-------|------|-------|------|
| KS DII | FY17 | FY17 | FY17 | FY17 | FY18 | FY18 | FY18 | FY18 | FY19 | FY19 | FY19 | FY19 | FY20 | FY20 |
| NPA | 18.2 | 36.5 | 35.8 | 18.3 | 20.9 | 33.4 | 27.5 | 81.3 | 30.7 | 26.9 | 33.5 | 11.2 | 28.9 | 27.0 |
| % Loan | 2.13 | 4.18 | 4.08 | 2.04 | 2.21 | 3.35 | 2.65 | 7.56 | 2.79 | 2.40 | 2.88 | 0.92 | 2.33 | 2 12 |
| (Ann.) | 2.13 | 4.10 | 4.00 | 2.04 | 2.21 | 3.33 | 2.03 | 7.50 | 2.79 | 2.40 | 2.00 | 0.92 | 2.33 | 2.12 |
| MTM | (0.2) | (0.4) | (0.0) | 2.6 | 0.4 | (1.4) | (0.1) | (1.1) | 1.4 | 1.4 | (3.2) | 3.5 | (0.6) | 0.6 |
| Others | 3.1 | 0.1 | 2.2 | 4.9 | 2.1 | (0.6) | 0.7 | (8.4) | 1.3 | 1.1 | 0.2 | 12.5 | 9.9 | 7.5 |
| Total | 21.2 | 36.2 | 38.0 | 25.8 | 23.4 | 31.4 | 28.1 | 71.8 | 33.4 | 29.3 | 30.5 | 27.1 | 38.1 | 35.2 |
| YoY % | 89% | 412% | 433% | 121% | 11% | -13% | -26% | 178% | 43% | -7 % | 9% | -62% | 14% | 20% |

Source: Bank, HDFC sec Inst Research

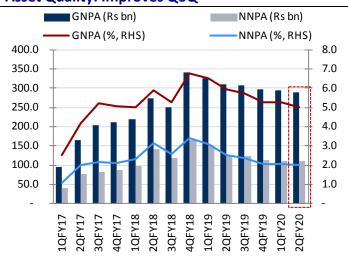
GNPA Movement: Higher Slippages In The Corporate Segment

| | • | | • | | | - | | | | | | | | |
|-------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Rs bn | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q |
| V2 DII | FY17 | FY17 | FY17 | FY17 | FY18 | FY18 | FY18 | FY18 | FY19 | FY19 | FY19 | FY19 | FY20 | FY20 |
| Opening | 60.9 | 95.5 | 163.8 | 204.7 | 212.8 | 220.3 | 274.0 | 250.0 | 342.5 | 326.6 | 309.4 | 308.5 | 297.9 | 294.0 |
| Slippages | 36.4 | 87.7 | 45.6 | 48.1 | 35.2 | 89.4 | 44.3 | 165.4 | 43.4 | 27.8 | 37.5 | 30.1 | 48.0 | 49.8 |
| % ann. | 4.26 | 10.05 | 5.21 | 5.34 | 3.71 | 8.98 | 4.26 | 15.37 | 3.94 | 2.48 | 3.22 | 2.48 | 3.87 | 22.1 |
| Upgrade/ Recovery | 1.4 | 10.7 | 3.5 | 28.0 | 3.1 | 10.5 | 40.1 | 34.0 | 29.2 | 21.9 | 16.2 | 23.8 | 21.8 | 31.0 |
| Write-off | 0.3 | 8.7 | 1.2 | 11.9 | 24.6 | 25.2 | 28.2 | 38.9 | 30.1 | 23.2 | 22.1 | 17.0 | 30.1 | 290.7 |
| Closing | 95.5 | 163.8 | 204.7 | 212.8 | 220.3 | 274.0 | 250.0 | 342.5 | 326.6 | 309.4 | 308.6 | 297.9 | 294.1 | 294.0 |

Source: Bank, HDFC sec Inst Research

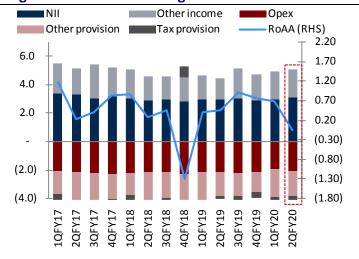


Asset Quality: Improves QoQ



Source: Bank, HDFC sec Inst Research

Higher Tax Provisions Weigh Down On RoAAs



Source: Bank, HDFC sec Inst Research

Peer Set Comparison

| | | | | | 1 | | | | | | _ | | | _ | | | _ | | |
|----------|---------|-------|---------|-------|-------|----------|-------|-------|---------|-------|-------|-----------|-------|-------|----------|-------|-------|---------|-------|
| BANK | Mcap | CMP | Rating | TP | | ABV (Rs) | | | P/E (x) | | F | P/ABV (x) | | F | ROAE (%) | | R | OAA (%) | |
| DAINK | (Rs bn) | (Rs) | Natilig | (Rs) | FY20E | FY21E | FY22E | FY20E | FY21E | FY22E | FY20E | FY21E | FY22E | FY20E | FY21E | FY22E | FY20E | FY21E | FY22E |
| KMB# | 3,107 | 1,628 | NEU | 1,638 | 242 | 283 | 329 | 37.4 | 30.3 | 24.6 | 5.50 | 4.61 | 3.87 | 15.5 | 15.9 | 16.4 | 2.01 | 2.05 | 2.09 |
| ICICIBC# | 2,909 | 451 | BUY | 510 | 156 | 181 | 214 | 20.2 | 12.7 | 9.1 | 2.22 | 1.89 | 1.56 | 9.3 | 13.5 | 16.4 | 1.08 | 1.48 | 1.79 |
| AXSB # | 2,009 | 713 | BUY | 958 | 272 | 314 | 363 | 33.4 | 15.2 | 12.4 | 2.52 | 2.18 | 1.88 | 7.5 | 13.7 | 14.8 | 0.68 | 1.31 | 1.41 |
| IIB | 950 | 1,341 | BUY | 1,904 | 515 | 581 | 688 | 18.0 | 14.1 | 11.2 | 2.60 | 2.31 | 1.95 | 16.5 | 16.6 | 18.1 | 1.73 | 1.86 | 1.94 |
| RBK | 123 | 287 | NEU | 428 | 173 | 198 | 231 | 15.8 | 10.0 | 7.7 | 1.66 | 1.45 | 1.24 | 9.9 | 14.0 | 16.1 | 0.89 | 1.18 | 1.28 |
| FB | 166 | 84 | BUY | 119 | 63 | 74 | 85 | 9.8 | 8.1 | 6.5 | 1.32 | 1.13 | 0.99 | 12.2 | 13.2 | 14.8 | 1.00 | 1.04 | 1.13 |
| CUB | 155 | 211 | BUY | 261 | 68 | 80 | 94 | 18.4 | 16.0 | 14.0 | 3.08 | 2.63 | 2.26 | 16.0 | 15.8 | 15.5 | 1.72 | 1.69 | 1.65 |
| DCBB | 57 | 182 | BUY | 243 | 97 | 113 | 130 | 13.8 | 11.3 | 9.0 | 1.88 | 1.62 | 1.40 | 12.4 | 13.5 | 14.9 | 1.07 | 1.14 | 1.22 |
| KVB | 44 | 56 | BUY | 89 | 52 | 61 | 67 | 12.2 | 6.9 | 4.4 | 1.06 | 0.91 | 0.83 | 5.6 | 9.6 | 14.6 | 0.50 | 0.79 | 1.11 |
| SBIN# | 2,414 | 270 | BUY | 416 | 184 | 222 | 261 | 8.1 | 4.6 | 3.4 | 0.98 | 0.79 | 0.64 | 8.6 | 13.5 | 15.7 | 0.51 | 0.81 | 0.97 |
| AUBANK | 208 | 688 | BUY | 807 | 121 | 148 | 184 | 30.6 | 22.2 | 17.2 | 5.66 | 4.65 | 3.75 | 18.1 | 19.6 | 20.8 | 1.80 | 1.91 | 1.93 |

Source: Company, HDFC sec Inst Research, # Adjusted for subsidiaries value



Income Statement

| (Rs mn) | FY18 | FY19 | FY20E | FY21E | FY22E |
|----------------------------|---------|---------|---------|---------|---------|
| Interest Earned | 457,803 | 549,858 | 648,264 | 743,305 | 856,960 |
| Interest Expended | 271,626 | 332,776 | 394,118 | 450,066 | 523,261 |
| Net Interest Income | 186,177 | 217,082 | 254,145 | 293,240 | 333,699 |
| Other Income | 109,671 | 131,303 | 154,997 | 169,472 | 181,368 |
| Fee Income (CEB) | 77,299 | 88,537 | 102,166 | 118,022 | 135,718 |
| Treasury Income | 13,252 | 7,581 | 20,500 | 17,500 | 10,000 |
| Total Income | 295,848 | 348,385 | 409,143 | 462,712 | 515,068 |
| Total Operating Exp | 139,903 | 158,334 | 172,594 | 194,659 | 216,642 |
| Employee Expense | 43,130 | 47,473 | 51,907 | 56,629 | 61,736 |
| PPOP | 155,945 | 190,051 | 236,548 | 268,053 | 298,426 |
| Provisions & Contingencies | 154,729 | 120,310 | 128,530 | 98,978 | 90,569 |
| Prov. For NPAs | 164,544 | 110,313 | 117,280 | 97,978 | 89,569 |
| PBT | 1,216 | 69,741 | 108,018 | 169,074 | 207,856 |
| Provision For Tax | -1,541 | 22,975 | 50,401 | 42,539 | 52,297 |
| PAT | 2,757 | 46,766 | 57,618 | 126,535 | 155,560 |

Source: Bank, HDFC sec Inst Research,

Balance Sheet

| (Rs mn) | FY18 | FY19 | FY20E | FY21E | FY22E |
|--------------------------|-----------|-----------|-----------|------------|------------|
| SOURCES OF FUNDS | | | | | |
| Share Capital | 5,133 | 5,143 | 5,636 | 5,636 | 5,636 |
| Reserves | 629,320 | 661,620 | 862,624 | 974,332 | 1,111,664 |
| Shareholders' Funds | 634,453 | 666,763 | 868,261 | 979,969 | 1,117,300 |
| Savings | 1,482,020 | 1,541,288 | 1,726,243 | 1,985,179 | 2,282,956 |
| Current | 956,496 | 892,653 | 914,970 | 942,419 | 989,540 |
| Term Deposit | 2,097,711 | 3,050,772 | 3,666,103 | 4,363,317 | 5,189,266 |
| Total Deposits | 4,536,227 | 5,484,713 | 6,307,315 | 7,290,915 | 8,461,762 |
| Borrowings | 1,480,161 | 1,527,758 | 1,444,379 | 1,572,367 | 1,707,655 |
| Other Liabilities | 262,455 | 330,731 | 380,705 | 438,440 | 505,174 |
| Total Liabilities | 6,913,296 | 8,009,965 | 9,000,659 | 10,281,691 | 11,791,891 |
| | | | | | |
| APPLICATION OF FUNDS | | | | | |
| Cash & Bank Balance | 434,549 | 672,046 | 580,877 | 594,672 | 646,210 |
| Investments | 1,538,761 | 1,749,693 | 1,974,008 | 2,167,956 | 2,422,303 |
| G-Secs | 1,013,546 | 1,168,229 | 1,311,921 | 1,472,765 | 1,692,352 |
| Advances | 4,396,503 | 4,947,980 | 5,739,656 | 6,744,096 | 7,890,593 |
| Fixed Assets | 39,717 | 40,366 | 42,385 | 44,504 | 46,729 |
| Other Assets | 503,766 | 599,880 | 663,733 | 730,463 | 786,056 |
| Total Assets | 6,913,296 | 8,009,965 | 9,000,659 | 10,281,691 | 11,791,891 |

Source: Bank, HDFC sec Inst Research,



Key Ratios

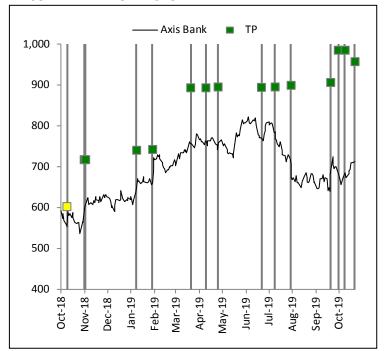
| | FY18 | FY19 | FY20E | FY21E | FY22E |
|---------------------------------|--------|---------|-------|-------|-------|
| VALUATION RATIOS | | | | | |
| EPS (Rs) | 1.1 | 18.2 | 20.4 | 44.9 | 55.2 |
| Earnings Growth (%) | (92.5) | 1,596.4 | 23.2 | 119.6 | 22.9 |
| BVPS (Rs) | 247.2 | 259.3 | 308.1 | 347.7 | 396.5 |
| Adj. BVPS (Rs) | 182.6 | 215.4 | 271.6 | 313.8 | 363.4 |
| DPS (Rs) | 0.0 | 1.0 | 2.0 | 4.5 | 5.5 |
| ROAA (%) | 0.04 | 0.63 | 0.68 | 1.31 | 1.41 |
| ROAE (%) | 0.5 | 7.2 | 7.5 | 13.7 | 14.8 |
| P/E (x) | 636.2 | 37.6 | 33.4 | 15.2 | 12.4 |
| P/ABV (x) | 3.74 | 3.17 | 2.52 | 2.18 | 1.88 |
| P/PPOP (x) | 2.2 | 1.8 | 1.6 | 1.4 | 1.3 |
| Dividend Yield (%) | - | 0.1 | 0.3 | 0.6 | 0.8 |
| PROFITABILITY | | | | | |
| Yield On Advances (%) | 8.40 | 8.84 | 9.13 | 9.09 | 9.05 |
| Yield On Investment (%) | 7.06 | 6.90 | 7.10 | 7.05 | 7.05 |
| Cost Of Funds (%) | 4.85 | 5.11 | 5.34 | 5.42 | 5.50 |
| Cost Of Deposits (%) | 4.42 | 4.73 | 4.94 | 5.00 | 5.07 |
| Core Spread (%) | 3.55 | 3.74 | 3.79 | 3.68 | 3.56 |
| NIM (%) | 3.32 | 3.33 | 3.39 | 3.42 | 3.38 |
| OPERATING EFFICIENCY | | | | | |
| Cost/Avg. Asset Ratio (%) | 2.2 | 2.1 | 2.0 | 2.0 | 2.0 |
| Core Cost-Income Ratio (%) | 49.5 | 46.5 | 44.4 | 43.7 | 42.9 |
| BALANCE SHEET STRUCTURE | | | | | |
| Loan Growth (%) | 17.8 | 12.5 | 16.0 | 17.5 | 17.0 |
| Deposit Growth (%) | 9.5 | 20.9 | 15.0 | 15.6 | 16.1 |
| C/D Ratio (%) | 96.9 | 90.2 | 91.0 | 92.5 | 93.3 |
| Equity/Assets (%) | 9.2 | 8.3 | 9.6 | 9.5 | 9.5 |
| Equity/Advances (%) | 14.4 | 13.5 | 15.1 | 14.5 | 14.2 |
| CASA (%) | 53.8 | 44.4 | 41.9 | 40.2 | 38.7 |
| Capital Adequacy Ratio (CAR, %) | 16.6 | 15.8 | 17.2 | 16.4 | 15.8 |
| W/w Tier I CAR (%) | 13.0 | 12.5 | 14.2 | 13.8 | 13.5 |

| | FY18 | FY19 | FY20E | FY21E | FY22E |
|--------------------------|---------|---------|---------|---------|---------|
| ASSET QUALITY | | | | | |
| Gross NPLs (Rsm) | 342,544 | 297,954 | 272,614 | 264,303 | 250,747 |
| Net NPLs (Rsm) | 165,917 | 112,756 | 102,941 | 95,686 | 93,258 |
| Gross NPLs (%) | 6.77 | 5.26 | 4.75 | 3.92 | 3.18 |
| Net NPLs (%) | 3.40 | 2.06 | 1.79 | 1.42 | 1.18 |
| Slippages (%) | 8.2% | 3.0% | 3.2% | 2.4% | 2.0% |
| Coverage Ratio (%) | 51.6 | 62.2 | 62.2 | 63.8 | 62.8 |
| Provision/Avg. Loans (%) | 4.08 | 2.19 | 2.14 | 1.51 | 1.16 |
| ROAA TREE | | | | | |
| Net Interest Income | 2.88% | 2.91% | 2.99% | 3.04% | 3.02% |
| Non Interest Income | 1.70% | 1.76% | 1.82% | 1.76% | 1.64% |
| Treasury Income | 0.21% | 0.10% | 0.24% | 0.18% | 0.09% |
| Operating Cost | 2.16% | 2.12% | 2.03% | 2.02% | 1.96% |
| Provisions | 2.39% | 1.61% | 1.51% | 1.03% | 0.82% |
| Provisions For NPAs | 2.57% | 1.37% | 1.34% | 0.97% | 0.77% |
| Tax | -0.02% | 0.31% | 0.59% | 0.44% | 0.47% |
| ROAA | 0.04% | 0.63% | 0.68% | 1.31% | 1.41% |
| Leverage (x) | 10.8 | 11.5 | 11.1 | 10.4 | 10.5 |
| ROAE | 0.46% | 7.19% | 7.51% | 13.69% | 14.83% |

Source: Bank, HDFC sec Inst Research,



RECOMMENDATION HISTORY



| Date | CMP | Reco | Target |
|-----------|-----|------|--------|
| 9-Oct-18 | 557 | NEU | 603 |
| 1-Nov-18 | 582 | BUY | 718 |
| 3-Nov-18 | 610 | BUY | 718 |
| 8-Jan-19 | 637 | BUY | 741 |
| 30-Jan-19 | 661 | BUY | 743 |
| 20-Mar-19 | 756 | BUY | 894 |
| 9-Apr-19 | 754 | BUY | 894 |
| 26-Apr-19 | 741 | BUY | 896 |
| 24-Jun-19 | 771 | BUY | 895 |
| 9-Jul-19 | 783 | BUY | 896 |
| 31-Jul-19 | 707 | BUY | 900 |
| 22-Sep-19 | 680 | BUY | 907 |
| 1-Oct-19 | 685 | BUY | 986 |
| 9-Oct-19 | 686 | BUY | 986 |
| 23-Oct-19 | 713 | BUY | 958 |

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BUY : Where the stock is expected to deliver more than 10% returns over the next 12 month period NEUTRAL : Where the stock is expected to deliver (-)10% to 10% returns over the next 12 month period : Where the stock is expected to deliver less than (-)10% returns over the next 12 month period

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